

**SIRA Rookie of the Year Application 2021**

The goal of the Rooke of the Year awards is to recognize one solo SIRA members and one team/group SIRA members who are new to the REALTOR industry in 2020 and have demonstrated outstanding achievement.

* The awards will be presented at the Southern Indiana Realtors Association awards ceremony in December 2021 at Horseshow Casino. **Applicants must be present at awards ceremony to win.**
* Winners of this year’s awards will be announced the night of the ceremony.
* Applications must be received no later than 5 p.m., October 31, 2021, by hardcopy to the SIRA main office or by email to [glenda@sira.org](mailto:glenda@sira.org). This is a hard date, anything received after that date will not be considered.

**Award Eligibility & Requirements:**

* 1. Applicants must be new to the industry and have **never** been licensed in real estate; in any state.
  2. Applicant must have earned their real estate license with SIRA in 2020..
  3. Applicant must currently be an active primary member of SIRA. Secondary members are not eligible.
  4. Members may self-nominate or may by nominated by their managing broker.
  5. This award period runs from January 1,2021 through September 30, 2021.
  6. Due to the timing of the awards ceremony, volume standards for this award period are calculated **without** 2021 fourth- quarter closings.
  7. Only SIRA statistics and SIRA sales will be considered.
  8. Only sales within SIRA’s territorial jurisdiction as listed in the SIRA Bylaws will be considered. These Indiana counties are **Clark, Crawford, Floyd, Harrison, Orange, and Scott.**

**Solo Applicants:**

1. Must have been a solo agent for the majority of the award period.
2. Must demonstrate a minimum volume of eight **sides or $1.5 million closed** between January 1,2021 through September 30, 2021.
3. Any sales done **while under a team** will not be considered.

**Team/Group Applicants:**

1. Must have been a team/group agent for the majority of the awards period.
2. Must demonstrate a minimum volume of **16 sides or $2.5 million closed** between January 1, 2021 through September 30, 2021.
3. Any sales done **individually** will not be considered.



**SIRA ROOKIE OF THE YEAR AWARD APPLICATION 2021**

Nominee: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Date\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Brokerage: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Use of this form is required in order to qualify for the Rookie of the Year awards. Please complete the below checklist and submit this form along with requested documentation no later than 5 p.m. EST October 1, 2020 by hardcopy to the SIRA main office or by email to** [**glenda@SIRA.org.**](mailto:glenda@SIRA.org) **This is a hard date, anything received after will not be considered.**

1. Nomination is for (Choose only one): **Solo** \_\_\_\_or **Team/Group** \_\_\_\_ (Nominees may only be nominated for one or the other; not both).
2. Did the Nominee work part of the 2020 year on a team/group? **Yes** \_\_\_\_or **No** \_\_\_\_\_
3. If yes, what dates: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and which Team/Group: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Please complete, even if being nominated under the Solo Category).

1. Nominee closed **Sale Volume** $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and **Closed Sides** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

Limited to Clark, Crawford, Floyd, Harrison, Orange, and Scott counties for period January 1, 2021 thru September 30, 2021.

*Application checklist (for applicant use):*

1. Meets or exceeds eligibility and volume/unit requirements listed on page one of this Application Form.
2. Managing Broker and Nominee have both signed this Application Form.
3. Nominee **HAS NEVER** been licensed in any state prior to 2020.
4. Attached a copy of real estate license information from IPLA with license issue date within 2020.
5. Attached copies of MLS Agent Detail Sheets for each property closed **January 1, 2021 thru September 30, 2021**. Must show the nominee (or designated Team/Group Leader), close date and sale price. Must only be for sales within **Clark, Crawford, Floyd, Harrison, Orange, Jefferson (Madison)and Scott Counties, Indiana.**
6. Attached a rookie Bio and professional headshot – to be used by SIRA at the awards ceremony and SIRA marketing.
7. Attached a brief narrative further outlining the nominee’s participation with SIRA/IAR/NAR. The review committee will use this to aid in their decision in the event of a tie.

By signing this form, both the nominee and managing broker attest that all information provided is true and accurate. All information is subject to verification.

Signature of Nominee \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Date\_\_\_\_\_\_\_\_\_\_\_\_\_

Signature of Managing Broker \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Date\_\_\_\_\_\_\_\_\_\_\_\_\_\_

All information will be kept confidential.